



STEP 1: Do some research.

Before searching for your next vehicle, it's a good idea to know what type of vehicle matches your needs. Do you need a truck, SUV, Minivan, sports car or sedan? With so many different types of vehicles, it's hard to decide where to start.

Ask yourself the following questions to better understand your needs.

1 What is the primary use of your vehicle?

You should select a vehicle that matches the way you plan on using your vehicle:

- A) Commuting to work/school and running errands
- B) Car-pooling or transporting children
- C) Carrying cargo such as bikes, skis, etc
- D) Hauling large/heavy items or Towing
- E) Driving on vacations/long trips

"The body was great, it has a sun-roof and A/C, what more could you ask for, for so cheap? The car runs awesome too."

- MOLLY G., SANTA BARBARA, CA

QUICK TIP



Other criteria to think about when selecting the right type of vehicle:

Acceleration – your need for speed and power.

Fuel Economy – are you going to be driving under city or highway conditions? If you have a long commute or plan to take a lot of driving vacations, you'll want a vehicle with high fuel economy.

Transmission – either manual ("stick shift") or automatic transmission. Mostly a personal preference.

Number of Passengers – how many passengers, and how much room do they need?

2 How long will you be keeping this vehicle?

If you plan to use this vehicle for a long time, then try to get a newer model with less mileage. Focus on vehicles that have a reputation for reliability and durability, such as Honda's and Toyota's. If you plan to use the vehicle for a shorter time – for instance while attending school – then you can save some money by purchasing an older vehicle with more mileage.

3 Any particular Makes or Models you prefer? Do you care if it's a domestic or import?

You can usually save hundreds of dollars simply by picking Makes or Models that are still very good, but less popular. For instance, if you're looking for a mid-sized sedan, don't limit yourself to a Honda Accord. Similar, and equally good cars, such as the Mazda 626 are available oftentimes for hundreds of dollars less.

You can also visit your Bargain Network Motors website at www.bargain.com to research used vehicles. Or call our Bargain Auto Specialists at **1-800-300-6140** – we'll guide you in determining what type of vehicles you should begin searching for. Next, you'll want to start thinking about how much you can afford, which we'll answer in Step 2.